Bulk Products



PRICING AND AVAILABILITY SUBJECT TO CHANGE. DISCOUNTS AVAILABLE FOR TANKER PRICING.

All prices per gallon are for orders over 500 gallons. For orders under 500 gallons, add 50¢ per gallon.

Wine Shipped in Bond

TYPE/VARIETY	¢/C II
	\$/Gallon
RED	
Cabernet Franc (2021 Barrel Aged)	\$21.99
Cabernet Franc (2022 Barrel Aged)	\$21.99
Cabernet Franc (2023 Stainless Steel)	\$15.49
Chambourcin	\$7.49
Chancellor	\$7.49
Concord	\$5.99
DeChaunac	\$6.99
Foch	\$7.99
Frontenac	\$7.99
Lemberger/Blaufränkisch	\$19.99
Marquette	\$8.49
Petite Pearl	\$8.49
Simply Red (Foch, DeChaunac, Rougeon)	\$7.99
St. J Red (Chambourcin, Chancellor, Red Vinifera)	\$7.99
WHITE	
Albariño	\$19.99
Cayuga	\$7.99
Chardonel	\$7.99
Chardonnay (2021)	\$12.99
Chardonnay (2023)	\$12.99
Frontenac Gris	\$8.99
Fruity Dry White (Seyval, Vidal, Cayuga)	\$8.49
Grüner Veltliner	\$15.99
Niagara	\$5.99
Pinot Gris (2021)	\$9.99
Pinot Gris (2022)	\$9.99
Pinot Gris (2023)	\$9.99
Riesling (2022)	\$9.99
Riesling (2023)	\$9.99
Seyval Blanc	\$7.99
St. J White (Pinot Gris, Chardonnay, Vidal)	\$8.99
Traminette	\$9.99
Vidal Blanc	\$8.99
Vignoles	\$8.99
PINK	+3.77
Catawba	\$5.99
Rosé (Hybrid)	\$9.99
Rosé (Vinifera)	\$15.99
FRUIT	Ψ13.77
Apple Cider (Dry) Under 7% ABV	\$4.99
Apple Cider (bry) order 1% ABV	\$5.49
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Cherry	\$5.79

Juice

Single Strength - Held at 32°

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TYPE/VARIETY	\$/Gallon
RED	
Arandell	Available Harvest 2024
Chambourcin	Available Harvest 2024
Chancellor	Available Harvest 2024
Concord (Available Year Round)	\$4.49
DeChaunac	Available Harvest 2024
Foch	Available Harvest 2024
Frontenac	Available Harvest 2024
Marquette	Available Harvest 2024
Petite Pearl	Available Harvest 2024
Rougeon	Available Harvest 2024
Verona	Available Harvest 2024
WHITE	
Albariño	Available Harvest 2024
Cayuga	Available Harvest 2024
Chardonel	Available Harvest 2024
Chardonnay	Available Harvest 2024
Frontenac Blanc	Available Harvest 2024
Frontenac Gris	Available Harvest 2024
Gewürztraminer	Available Harvest 2024
Grüner Veltliner	Available Harvest 2024
Itasca	Available Harvest 2024
LaCrescent	Available Harvest 2024
Niagara (Available Year Round)	\$4.49
Osceola Muscat	Available Harvest 2024
Pinot Gris	Available Harvest 2024
Riesling	Available Harvest 2024
Seyval Blanc	Available Harvest 2024
Traminette	Available Harvest 2024
Valvin Muscat	Available Harvest 2024
Vidal Blanc	Available Harvest 2024
Vignoles	Available Harvest 2024
Viognier	Available Harvest 2024
PINK	
Catawba	Available Harvest 2024
Hybrid	Available Harvest 2024
Vinifera	Available Harvest 2024
FRUIT	
Apple	\$3.49
Cherry	Available Harvest 2024

Spirits

TYPE	\$/Gallon
High Proof (Neutral Spirit Fruit Grape)	\$21.99/wg

Bulk Products



Intermediate Bulk Container

Paper Systems EZ-Bulk

SIZE	PRICE
50 Gallon	\$149
110 Gallon	\$165
220 Gallon	\$229
275 Gallon	\$249
330 Gallon	\$295

Caged Totes

SIZE	PRICE
275 Gallon	\$399
330 Gallon	\$449

Additional Fees

FEE	PRICE
Orders Under 500 Gallons	+50¢ per Gallon
Customer Pickup/Load	\$25 per IBC
Order Filled Outside Scheduled Time	\$100 per IBC
Unscheduled Pickup	\$100 per IBC
Dirty Tote Penalty	\$100 per IBC

Shipping Schedule

50% deposit required prior to filling/loading orders

DEPOSIT DATE (No later than the 25th of the Month)	SHIPPING (1st Half of the Month)
January	February
February	March
March	April
April	May
May	June
June	July
July	August

LIMITED SHIPPING DURING SEPTEMBER & OCTOBER DUE TO HARVEST.

Additional Information

- Quoted pricing good for 30 days from date of quote.
 Subject to product availability.
- 50% deposit must be received prior to filling/loading all orders.
- Pricing does not include the cost of containers. See pricing below.
- See Terms & Conditions for full details.

Other Available Services

- Custom Crush & Fermentation: Our custom crush offerings include membrane pressing for whites, reds, and rosés and thermovinification for reds (hot press). We offer custom fermentation of a wide range of wines and ciders.
- Lab Services: We possess state-of-the-art equipment to offer
 a thorough analysis of wines and juices including an alcolyzer,
 densitometer, discrete analyzer, and spectrophotometer. We can
 help with pre-harvest, pre- and post-fermentation, pre-bottling,
 quality control analyses and testing for wine and juice chemistry.
- Private Label & Co-Packaging: Business-to-business private label services are available for a variety of our products. We can also artificially carbonate & custom bottle your still wine, cider, and more.

Frequently Asked Questions

Can I pick-up my bulk order? Yes, juice must be picked up within 48 hours of crush/press. The schedule will be available 7-10 days prior to crush. All other orders can be scheduled by emailing bulkwine@stjulian.com

What is the minimum for bulk orders? 110 gallons per product

Can I use my own container for bulk purchases? Yes. Containers must be clean and ready to fill, 100% seal-able and at least 100 gallons in size. We do not fill plastic drums or barrels. Additional fees will apply if cleaning is needed.

How do I pay for my bulk order? Check, ACH, & wire are preferred methods of payment. We also accept Visa, MasterCard and Discover but an additional rate will apply. A 50% deposit MUST be received prior to filling any order and due to Michigan law, the remaining balance of the order MUST be paid in full before the product leaves our facility.

For All Specialty Service Inquiries, Please Contact:

John Palmer: bulkwine@stjulian.com | (800) 732-6002 ext. 3