Bulk Products



PRICING AND AVAILABILITY SUBJECT TO CHANGE. DISCOUNTS AVAILABLE FOR TANKER PRICING.

All prices per gallon are for orders <u>over</u> 500 gallons. For orders under 500 gallons, <u>add 50¢ per gallon</u>.

Wine

Shipped in Bond

TYPE/VARIETY	\$/Gallon
RED	
Cabernet Franc (2021 Barrel Aged)	SOLD OUT
Cabernet Franc (2022 Barrel Aged)	\$21.99
Cabernet Franc (2023 Stainless Steel)	SOLD OUT
Chambourcin	\$9.99
Chancellor	\$8.99
Concord	\$6.99
DeChaunac	SOLD OUT
Foch	\$8.99
Frontenac	\$9.99
Lemberger/Blaufränkisch	\$19.99
Marquette	\$9.99
Petite Pearl	\$11.99
Simply Red (Foch, DeChaunac, Rougeon)	\$7.99
St. J Red (Chambourcin, Chancellor, Red Vinifera)	\$10.99
WHITE	
Albariño	SOLD OUT
Cayuga	\$7.99
Chardonel	SOLD OUT
Chardonnay	SOLD OUT
Chardonnay (2023)	\$17.99
Frontenac Gris	SOLD OUT
Fruity Dry White (Seyval, Vidal, Cayuga)	\$8.99
Grüner Veltliner	\$15.99
Niagara	\$6.99
Pinot Gris (2021)	\$13.99
Pinot Gris (2022)	\$13.99
Pinot Gris (2024)	\$13.99
Riesling (2022)	\$11.99
Riesling (2023)	\$11.99
Seyval Blanc	\$9.49
St. J White (Pinot Gris, Chardonnay, Vidal)	\$11.99
Traminette	\$11.99
Vidal Blanc	\$9.49
Vignoles	\$11.99
PINK	
Catawba	\$6.99
Rosé (Hybrid)	\$8.99
Rosé (Vinifera)	\$9.99
FRUIT	
Apple Cider (Dry) Under 7% ABV	\$4.99
Apple	\$5.99
Cherry	\$8.99
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Juice

Single Strength - Held at 32°

Single Strength - Field at 32		
TYPE/VARIETY	\$/Gallon	
RED		
Arandell	Available Harvest 2025	
Chambourcin	Available Harvest 2025	
Chancellor	Available Harvest 2025	
Concord (Available Year Round)	\$4.99	
DeChaunac	Available Harvest 2025	
Foch	Available Harvest 2025	
Frontenac	Available Harvest 2025	
Marquette	Available Harvest 2025	
Petite Pearl	Available Harvest 2025	
Rougeon	Available Harvest 2025	
Verona	Available Harvest 2025	
WHITE		
Albariño	Available Harvest 2025	
Cayuga	Available Harvest 2025	
Chardonel	Available Harvest 2025	
Chardonnay	Available Harvest 2025	
Frontenac Blanc	Available Harvest 2025	
Frontenac Gris	Available Harvest 2025	
Gewürztraminer	Available Harvest 2025	
Grüner Veltliner	Available Harvest 2025	
Itasca	Available Harvest 2025	
LaCrescent	Available Harvest 2025	
Niagara (Available Year Round)	\$4.99	
Osceola Muscat	Available Harvest 2025	
Pinot Gris	Available Harvest 2025	
Riesling	Available Harvest 2025	
Seyval Blanc	Available Harvest 2025	
Traminette	Available Harvest 2025	
Valvin Muscat	Available Harvest 2025	
Vidal Blanc	Available Harvest 2025	
Vignoles	Available Harvest 2025	
Viognier	Available Harvest 2025	
PINK		
Catawba (Available Year Round)	\$4.99	
Hybrid	Available Harvest 2025	
Vinifera	Available Harvest 2025	
FRUIT		
Apple (Available Year Round)	\$3.49	
Cherry	Available July 2025	

Spirits

1	
ТҮРЕ	\$/Gallon
High Proof (Neutral Spirit Fruit Grape)	\$21.99
Aged Brandy	\$39.99
Apple Brandy	\$24.99
Rum	\$24.99
Potato Vodka	\$24.99
Whiskey - White Lightning	\$34.99
Aged Cherry Brandy	\$34.99
Aged Apple Brandy	\$34.99

Bulk Products



Intermediate Bulk Container

Paper Systems EZ-Bulk and SpaceKraft

SIZE	PRICE
50 Gallon EZ-Bulk IBC	\$149
110 Gallon EZ-Bulk IBC	\$165
275 Gallon EZ-Bulk IBC	\$249
275 Gallon SpaceKraft IBC	\$249
330 Gallon EZ-Bulk IBC	\$295

Caged Totes

SIZE	PRICE
275 Gallon	\$399
330 Gallon	\$449

Additional Fees

FEE	PRICE
Orders Under 500 Gallons	+50¢ per Gallon
Customer Pickup/Load	\$25 per IBC
Order Filled Outside Scheduled Time	\$100 per IBC
Unscheduled Pickup	\$100 per IBC
Dirty Tote Penalty	\$100 per IBC

Shipping Schedule

50% deposit required prior to filling/loading orders

DEPOSIT DATE (No later than the 25th of the Month)	SHIPPING (1st Half of the Month)
January	February
February	March
March	April
April	May
May	June
June	July
July	August

LIMITED SHIPPING DURING SEPTEMBER & OCTOBER DUE TO HARVEST.

Additional Information

- Quoted pricing good for 30 days from date of quote.
 Subject to product availability.
- 50% deposit must be received prior to filling/loading all orders.
- Pricing does not include the cost of containers. See pricing below.
- See Terms & Conditions for full details.

Other Available Services

- Custom Crush & Fermentation: Our custom crush offerings include membrane pressing for whites, reds, and rosés and thermovinification for reds (hot press). We offer custom fermentation of a wide range of wines and ciders.
- Lab Services: We possess state-of-the-art equipment to offer
 a thorough analysis of wines and juices including an alcolyzer,
 densitometer, discrete analyzer, and spectrophotometer. We can
 help with pre-harvest, pre- and post-fermentation, pre-bottling,
 quality control analyses and testing for wine and juice chemistry.
- Private Label & Co-Packaging: Business-to-business private label services are available for a variety of our products. We can also artificially carbonate & custom bottle your still wine, cider, and more.

Frequently Asked Questions

Can I pick-up my bulk order? Yes, juice must be picked up within 48 hours of crush/press. The schedule will be available 7-10 days prior to crush. All other orders can be scheduled by emailing bulkwine@stjulian.com

What is the minimum for bulk orders? 110 gallons per product

Can I use my own container for bulk purchases? Yes. Containers must be clean and ready to fill, 100% seal-able and at least 100 gallons in size. We do not fill plastic drums or barrels. Additional fees will apply if cleaning is needed.

How do I pay for my bulk order? Check, ACH, & wire are preferred methods of payment. We also accept Visa, MasterCard and Discover but an additional rate will apply. A 50% deposit MUST be received prior to filling any order and due to Michigan law, the remaining balance of the order MUST be paid in full before the product leaves our facility.

For All Specialty Service Inquiries, Please Contact:

John Palmer: bulkwine@stjulian.com | (800) 732-6002 ext. 3